## Cowry

## GUINNESS NIGERIA PLC Q1 2025 30 October 2024

## MPR: 27.25% Sept' 24 Inflation Rate: 32.70% Q2 2024 Real GDP: 3.19%

Guinness Nigeria Plc Statement of Profit or Loss	Q1 '25 (N'000)	Q1 '24 (N'000)	% Change			
Revenue	125,885,624	59,536,477	111.44%			
Cost of Sales	(111,629,308)	(41,398,835)	169.64%	Key Ratio	Q1 25	Q1 24
Gross Profit	14,256,316	18,137,642	21.40%	COGS Margin	88.7%	69.5%
Administrative Expenses	(7,887,090)	(3,345,581)	135.75%	Gross Margin	11.3%	30.5%
Selling and Distribution expenses	(13,303,114)	(8,313,860)	60.01%	Operating Margin	-5.5%	13.2%
Other Income/Loss	67,798	1,395,931	95.14%	Net Profit Margin	-9.7%	4.4%
Profit/Loss from operating activities	(6,866,090)	7,874,132	187.20%	Asset Turnover	0.51x	0.26x
Finance Income	2,440,223	563,929	332.72%			
Interest costs	(11,608,193)	(4,620,337)	151.24%			
Net Finance Costs	(9,167,970)	(4,056,408)	126.01%			
Loss/Profit before tax	(16,034,060)	3,817,724	519.99%	<b>Financial Statistics</b>		
Income tax	3,867,751	(1,221,671)	416.60%	Share price	₩65.0	
Loss/Profit after tax	(12,166,309)	2,596,053	568.65%	52 Wk H/L	71.5/42.05	
Basic Earnings per Share (in Naira)	(5.55)	1.19	566.39%	Shares Outs. (Mn)	2,190.4	
				Market Cap (Bn)	142.4	
Balance Sheet as at September 30, 2024	30-Sep-2024	30-Jun-2024		P/E Ratio	-11.71x	
Cash and cash equivalents	14,227,769	46,911,106	69.67%	Earnings Yield	-8.54%	
Trade and other receivables	38,582,141	13,225,730	191.72%	P/B Ratio	-14.23x	
Intangible Assets	443,440	481,120	7.83%	Return on Assets	-19.8%	
Repayments	7,795,628	1,561,241	399.32%	Return on Equity	364.9%	
Inventories	55,393,391	41,857,479	32.34%			
Property Plant and Equipment	104,204,989	101,321,397	2.85%			
Other Assets	25,367,586	20,772,004	22.12%			
Total Assets	246,014,944	226,130,077	8.79%			
	-			<b>Corporate Actions</b>		
Trade and other payables	195,862,099	175,904,964	11.35%	Interim Dividend	N/A	
Loans and borrowings	32,062,437	40,132,900	20.11%	Bonus	N/A	
Bank overdrafts	22,294,706	0		Qualification Date	N/A	
Current tax liabilities	2,351,759	2,503,543	6.06%	Closure Date	N/A	
Dividend payable	1,141,344	1,695,832	32.70%	Payment Date	N/A	
Other Liabilities	3,448,786	5,427,204	36.45%	AGM Date	N/A	
Total Liabilities	256,019,787	223,968,611	14.31%			
Total shareholders' equity	-10,004,843	2,161,466	-562.87%			

IMPORTANT DISCLOSURES: This report is produced by the Research Desk, Cowry Asset Management Limited (COWRY) as a guideline for Clients that intend to invest in securities on the basis of their own investment decision without relying completely on the information contained herein. The opinion contained herein is for information purposes only and does not constitute any offer or solicitation to enter into any trading transaction. While care has been taken in preparing this document, no responsibility or liability whatsoever is accepted by any member of COWRY for errors, omission of facts, and any direct or consequential loss arising from the use of this report or its contents.